



DOING BUSINESS WITH STRANGERS

Finance and Enterprise in the Preindustrial World

May 1-2, 2015 at Yale University
 Whitney Humanities Center, Room 208
 53 Wall Street, New Haven, CT 06511

FRIDAY MAY 1, 2015

1:00-3:00pm

Chair: **Joseph G. Manning**, *Yale University*
 Discussant: **Francesca Trivellato**, *Yale University*

Phillip I. Ackerman-Lieberman, *Vanderbilt University*,
 “Balancing One’s Obligations Between God and Mammon:
 Law and Mercantile Practice Among the Geniza Merchants”

Bruce S. Hall, *Duke University*, “Salt, Slavery, and
 Credit in the Functioning of Saharan Commerce”

3:30-5:30pm

Chair: **Eric Hilt**, *Yale University* and *Wellesley University*
 Discussant: **Christopher Udry**, *Yale University*

Cihan Artunc, *University of Arizona*, “Firm Organization
 in Egypt between 1910 and 1949: Evidence from the
 Mixed Courts”

Madeleine Zelin, *Columbia University*, “Local Knowledge:
 Explorations in China’s Encounter with
 the Modern Company”



SATURDAY MAY 2, 2015

9:30-12:00pm

Chair: **José-Antonio Espin-Sanchez**, *Yale University*
 Discussant: **Naomi Lamoreaux**, *Yale University*

Lutz Kaelber, *University of Vermont*, “Financing Business:
 Max Weber on Equity and Debt in Medieval Partnerships”

Yadira González de Lara, *University of Valencia*, “The Impact
 of Formal Monitoring on Financial Development:
 From Debt to Equity in Late Medieval Venice”

Nadia Matrigne, *CNRS-Paris*, “Credit Reallocation & the
 Financing of International Trade: Deposit Banking in
 Sixteenth-Century Lyons”

1:00-3:30pm

Chair: **Timothy Guinane**, *Yale University*
 Discussant: **Philip Hoffman**, *Caltech*

Bram Van Hofstraeten, *Maastricht University*, “Opting for
 Private Partnerships in Early Modern Antwerp (1480-1620)”

Joost Jonker, *Utrecht University* and **Oscar Gelderblom**, *Utrecht
 University*, “Direct Finance in the Dutch Golden Age”

Jessica Hanser, *Yale-NUS*, “The Canton Debts Crisis, 1779-81”

www.econ.yale.edu/~egcenter/EHindex.htm

(Click on “May 2015 Conference” on the left side of the page)

The conference is free and open to the public,
 but please register online.

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